#### All

- We've just achieved Mays targets so thank you all. A genuine Team effort but only made possible by the Rock stars that deliver our training each and every day. We have officially renamed Trainers 'Rockstars'.
- Roni is working his way across the country installing wifi to all centres. This was a great suggestion from you.
- Please remember I am also wanting to hear other ideas you have for improvement. We're not perfect but always trying to get better...and I need you to help me on that front any way you can.
- The Tauranga soft launch is going to plan and a big thanks to all for the heavy lifting.
- We are pursuing running 'Traffic management' one day courses for all sister schools in the trades space who have need....so more details on this coming.
- I will shortly be sending you out Safety N Actions 'strategy on a page 'as an easy reference guide.
- We have signage refreshes being rolled out to all premises across the year.....what we've done so far looks pretty good.

Always available for a chat -

Sussan Turner





18th May 2021



### **Get To Know Our Team!**

#### Meet our NEW head office staff!



Sharon McDougall originally from UK but the North Shore has been my home for the past 15 years. I live in Torbay with my husband, Stuart. Our two children have recently moved out to go flatting.

I love working out, walking my dog, tv/films, comedy shows, music – many genres but I especially love ska. I am an animal lover, scrabble addict and clothes shopping fiend.

Previously I worked at Massey Uni as a PA and my work background has mainly been admin in the education sector but I have dabbled in vet nursing.



Hello, My name is Liam McGeady. I am 27, I was born in Scotland and then moved to New Zealand when I was around 7 years old. I have 5 siblings.

I enjoy going out in the sun, reading, playing too many video games, thinking about food, eating food, hanging out with family and friends.

I've worked in Customer Services for almost a decade and I love dealing with people. Previous job required me to work nighshift so i'm happy to renounce that for the daytime life.

Happy to be joining such a prestigious company and looking forward to the future.



My Name is Jannette Wade and I have three grown up Children.

I enjoy Family occasions, I.e. Birthdays and Christmas and insist on singing an extra long version of Happy Birthday.

At Christmas I make my Husband dress as Santa and deliver gifts to the neighbour's kids, even though they are teenagers!

I love cooking, and am always looking at recipes to try but my favourite food is bread and cheese, accompanied by red wine or Champagne!

I value kindness and calm and try to maintain this within myself. My favourite thing to say to myself, is "you can do anything", although this is largely untrue! I cannot fix my own car nor assemble kitset furniture. Safety N Action has a great vibe and I'm so happy to be here and part of the action!





Hey Team, my name is Finn but some of you in the office may know me as Safety Cat.

I had recently been keeping the team at the Albany training centre company and learning the ropes of how to become a Height Safety trainer, but when I was practicing at home I forgot to put on my harness and fell and broke my leg.

Now I know the importance of PPE and correct training I will never forget my equipment again.

I know you all miss me, and I miss you too. Hopefully, I will be back in action, running around the office and up on the scaffolding in no time  ${\sf I}$ 





### **Trainer Introduction of the Month**



John Denize

John comes from a 15 year Business Advisory background prior to becoming involved in Occupational Safety and Health in 2010.

He spent a considerable time in the Waikato before moving to Wellington where he has operated as a Safety and Health Consultant in the Wellington and Manawatu Regions.

Much of his work in this field involved safety training with managers and work teams in the SME sector. This experience has culminated in a move to join Safety 'n Action, a company he has recommended to a number of his clients to send staff for specialized Safety and Health training courses.

John has a Grad Diploma in Business Studies and a Graduate Diploma in Occupational Safety and Health, both at level 7 from Massey University.



Kia Ora

My name is Tom Teweehi as a recent arrival to Safety'n'Action I am looking forward to working as a trainer. I come from 29 years in the Navy leaving as a Warrant Officer, in my final years there I was the Command Warrant officer at the Youth Development Unit training our young People from ages 12-24 years of age on Life Skills and assisting them on attaining employment. Since leaving the military I have worked overseas mainly in security contracting for Australian Border Force in Nauru and PNG.

Since COVID hit the world I stopped working overseas and found a job with Ara Poutama (Department of Corrections) as a Probation Officer working out of Kaipara District in the Winterless North.

I am married to my beautiful Wife Maria, we have two grown boys and two Mokopuna. We recently moved back to Canterbury from Northland with our Two dogs. I enjoy long walks on the beach and spending time with the family and am still an big Crusaders Fan as well as keeping the faith with the Warriors.



# **Sales Updates**

Hiren's take over! Hiren has kindly provided us with a great overview of what is going on in his world at the moment.

#### **Education Sector:**

Safety n Action, is in exciting phase locking nationwide collaboration and partnerships with Skills Org, Apprentice Training Trust, Masterlink & Corrections Community probation learning in care skills development. Our continued momentum Q2 onwards is to collaborate with regional skills cluster to empower secondary students into speciality trades aligned safety & compliance training pathways.

There is a consistent focus on developing innovative channels withing education sector to promote open courses to provide industry aligned training opportunities for Secondary Tertiary stakeholders at our nationwide SNA training centres.

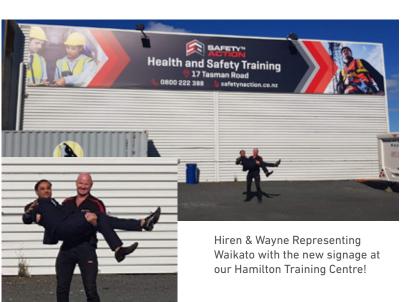
Huge thank you for our trainer teams to go extra mile to support and engage secondary school students from all walks of life to make meaningful difference in our communities.

#### Tauranga Launch:

Safety n Action, has successfully piloted expansion of regional training provision by launching training support in Tauranga during May.

Range of regional stimulus activities backed by strong support from Trainer Ops, Sales & Marketing and Training feedback has led to solid start and projection of training bookings response both in digital and face to face training demand in BOP.

We are continuing our build up by scheduling training courses until end of this year to provide solid training plan visibility and consolidate our market acquisition in Bay of Plenty.









Our wonderful Fire Wardens helping us through a fire alarm in Albany



## **Product Updates**

A huge welcome to the lovely Shelly who has joined our product team along with still continuing the existing roles that she is across. Shelly has taken on the leadership role for the product team, following the team spilt, seperating product from quality allowing us to further develop and grow throughout 2021.

We are very excited to have Shelly on board assiting with our product and development!

The Schools Health and Safety Essentials course revamp has just been completed by Greg and the course has now moved on to one of our Regional Trainer Managers to review and look through before this course will be released as our new and improved course for our ever growing education vertical.

## Top Tips from your team



#### Roni's Top Tech Tip!

Shortcut for your Outlook

App Close a window or a menu.
Go to the Home tab.
Create a new message.
Send a message.
Search for an item.

Esc

Alt+H

Ctrl+Shift+M

Alt+S

Ctrl+E or F3

#### **Nick's Top Training Tip**

Why we train health and safety:

Our health and safety training has to be effective; students need to learn from it, they need to learn to perform more safe actions at work and fewer (or perfect scenario no) unsafe actions or incidents.

But this accomplishment will not come from nothing, it is a focused and developed effort that involves know how, planning and hands on experience.

As trainers you need to make sure that you contribute to this by doing the following:

- Know your course material.
- If there are client procedures make sure you have gone through these
- Ensure you are evaluating and marking assessments correctly.
- Know your students and ensure to interact with them effectively.
- Stay on brand and implement the SnA Procedures when training.





# **Marketing Updates**

Our Hi-Vis Hero Search is up and running! Spread the word and share the competition across your social media. Our winner will be taking home a brand new nintendo switch!

Get your friends to take photos of them being safe whilst wearing their hi-vis, submit their pictures to our facebook page and the competition can begin! The photo with the most likes will win.

In an effort to build momentum you are all welcome to send in some pictures to be included. The best staff entry will receive one of our Bluetooth speakers and a \$50 prezzy card.

Our marketing team are also getting back into the swing of things and making sure that our facebook page along with our other socaial media platforms are filled with regular content! We have a poster up in head office with our May content for you all to see.

Below are some examples of the content we have coming up! If you have any ideas, or images that you have taken while travelling around or completing meetings/training at our centres that you think would look great on our social media pages please dont hesitate to send this through, we are always looking for new ideas and content to include on our pages!



